

A brief revision of the value chains Today's headline market conditions How to analyse short-term markets, including the use of polyolefins pricing, trade, margins and supply and demand data Understanding plant economics

MODULE 1 (3 hours & 45 minutes)
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15 minutes	Welcome and Introduction
1 hour & 45 mins	<ul> <li>Petrochemicals overview revision</li> <li>Key building blocks and value chains</li> <li>Interactive quiz on value chains</li> <li>Today's market dynamics in olefins and aromatics</li> </ul>
15 minutes	BREAK
1 hour & 15 mins	<ul> <li>Understanding netbacks and spreads</li> <li>Crude netbacks: The importance of price differentials between countries and regions</li> <li>The roles of freight and duties in shaping final netbacks</li> <li>Combining netbacks with trade data</li> <li>How to use spread analysis to assess industry profitability</li> </ul>
15 minutes	Summary and conclusion
MODULE 2 (3 hours & 30 minutes)	
1 hour & 30 mins	<ul> <li>Industry Cost Analysis and Margins</li> <li>Cost structure build-up</li> <li>Product yields, role of co-products</li> <li>Essentials of cost analysis</li> <li>Understanding industry cost curves</li> <li>Examples of our margins</li> </ul>
15 minutes	BREAK
30 minutes	Practice exercise and discussion
1 hour	<ul> <li>A guide to short term forecasting</li> <li>How to use trade data to assess export and import flows</li> <li>Building forecasts for trade flows</li> <li>Estimating short-term supply and demand</li> <li>Why businesses need price forecasting</li> </ul>
15 minutes	Course summary and wrap up