

Monday 7 December

TIME	SESSION
09:30 - 10:00	Registration / Networking
10:00 - 10:05	Welcome to UK Trade and Export Finance Forum 2020 Moderator: Fiona Armstrong
10:05 - 10:10	Introduction/UKEF update Louis Taylor, CEO, UK Export Finance
10:10 - 10:15	Opening Message Secretary of State for International Trade, Liz Truss
10:15 - 10:30	Keynote Minister of State for Trade and Export Promotion, Graham Stuart MP
10:30 - 10:35	Keynote Amanda Murphy, Head of Commercial Banking, HSBC UK
10:35 - 11:20	Panel discussion: The global opportunities for UK companies in the renewable sector <i>With the rapid growth of the renewables industry in the UK, the panel will examine the emergence of transition and renewable energy projects overseas, the opportunities and challenges this presents for exporters and the energy supply chain, and how technology can be used to drive this change.</i> Moderator: Richard Simon-Lewis, Director & Head of Business Development, Marketing & Communications, UK Export Finance Rebecca Williams, Head of Policy and Regulation, RenewableUK Michelle Davies, Partner & International Head of Clean Energy and Sustainability, Eversheds Sutherland Mark Hodgkinson, VP Treasury & Commercial Finance, Subsea7 Mary Thorogood, Senior Specialist, Business Development & Government Relations MHI Vestas Offshore Wind
11:20 - 11:35	Break
11:35 - 12:20	Panel discussion: New support for a changing world <i>Discuss the changing landscape of financial support for exporters and what they mean in practice. Address the shift in global ECA's product offerings and highlight how they have been used so far. Standard Buyer Loan Guarantee Scheme - Export Development Guarantee – General Export Facility.</i> Moderator: Carl Williamson, Head of Trade Finance, UK Export Finance Mark Ling, Head - Trade and Supplier Finance, Santander Clive Bailey, Treasurer, Ford Financial Europe Stuart Westley, Director and General Manager, Robson Handling Technology Rebecca Harding, CEO, Coriolis Technologies
12:20 - 13:05	Panel Discussion: Regional focus on Africa <i>In the last two years, UKEF has provided close to £2 billion worth of support on a range of infrastructure projects, bringing significant social and economic benefits to the continent. This panel session will discuss how UK businesses can access UKEF solutions to fund such projects and share a case study. The panel will then discuss wider opportunities and solutions across the sector and region.</i> Moderator: Emma Wade-Smith, HM Trade Commissioner for Africa, DIT Steve Gray, North Africa International Export Finance Executive, UK Export Finance Clare Francis, UK Regional Head of Client Coverage Europe, Standard Chartered Bank Dr. Mabouba Diagne, Vice President, ECOWAS Bank for Investment and Development
13:05 - 16:30	Networking / 1-2-1 Appointments with: Export Finance Managers, Department for International Trade plus Sponsors
	Session Ends

Tuesday 8 December

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09:30 - 10:00	Registration / Networking		
10:00 - 10:05	Welcome to UK Trade and Export Finance Forum 2020 Moderator: Fiona Armstrong		
10:05 - 10:30	In conversation with: Moderator: Fiona Armstrong Graham Stuart MP, Minister of State for Trade and Export Promotion Louis Taylor, CEO, UK Export Finance		
10:30 - 11:00	Panel Discussion with Platinum Sponsor - HSBC: How ready are you for the 1st January? <i>On the 1st January the UK leaves the EU single market and customs union and with the end of the transition period with or without a trade deal, UK businesses will be faced with new rules and changes to procedures. Our panel of experts will share their views on the potential outcomes and provide some practical advice on issues exporters are likely to face such as customs procedures, tariffs & taxes, and much more.</i> Moderator: Ian Tandy, Managing Director, Global Trade and Receivables Finance, HSBC UK Mark Berrisford - Smith, Head of Economics, HSBC UK Lorenzo Rossetti, Director Trade & Customs, KPMG		
11:00 - 11:45	Trading in a COVID world – How to overcome the barriers <i>Panel session will address how exporters can build back from the impact of coronavirus by exporting and what opportunities for growth are possible using government-backed export finance.</i> Moderator: Gordon Welsh, Director of Business Group, UK Export Finance Marian Sudbury, Director UK Regions, DIT Colin Trainor, CFO, CDE Global Ken Cooper, MD Venture Solutions, British Business Bank Peter Llewelyn-Stamp, Managing Director, Peerless Plastics		
11:45 - 12:00	Break		
12:00 - 13:30	International Focus – Winning business in overseas markets HM Trade Commissioners and UKEF Country Heads to present an overview of their region and outline potential opportunities. Live Q&A to follow		
12:00 - 12:30	Asia Pacific Sam Myers Richard Michael Julian Lynn	Latin America and the Caribbean Maria Angelica-Luqueze Camilo Neira Diego Folino	Middle East/North Africa Simon Penney David Moleshead Michelle Leong
12:30 - 13:00	Eastern Europe & Central Asia Judith Slater Ozgur Kutay	Sub-Saharan Africa Steve Gray Isaac Kahara Dirk Van Den Berg	China and Hong Kong John Edwards Wu Jiang
13:00 - 13:30	South Asia Alan Gemmill Rahul Tabane	Europe Michele Dee Richard Burn	North America Rose Trigg Antony Philipson
13:30 - 13:45	Closing Remarks Louis Taylor, CEO, UK Export Finance		
13:45 - 16:45	Networking/ 1-2-1 Appointments with: Export Finance Managers, International Export Finance Executives plus Sponsors		
Session Ends			