

Monday 7 December

TIME	SESSION
09:30 - 10:00	Registration / Networking
10:00 - 10:05	Welcome to UK Trade and Export Finance Forum 2020 Moderator: Fiona Armstrong
10:05 - 10:24	Introduction/UKEF Update Louis Taylor, CEO, UK Export Finance Opening Message Liz Truss, Secretary of State for International Trade Keynote Graham Stuart, Minister for Exports
10:24 - 10:30	Keynote Amanda Murphy, Head of Commercial Banking, HSBC UK
10:30 - 11:15	Panel discussion: The global opportunities for UK companies in the renewable sector <i>With the rapid growth of the renewables industry in the UK, the panel will examine the emergence of transition and renewable energy projects overseas, the opportunities and challenges this presents for exporters and the energy supply chain, and how technology can be used to drive this change.</i> Moderator: Richard Simon-Lewis, Director & Head of Business Development, Marketing & Communications, UK Export Finance Rebecca Williams, Head of Policy and Regulation, RenewableUK Michelle Davies, Partner & International Head of Clean Energy and Sustainability, Eversheds Sutherland Mark Hodgkinson, VP Treasury & Commercial Finance, Subsea7 Mary Thorogood, Senior Specialist, Business Development & Government Relations MHI Vestas Offshore Wind
11:15 - 11:35	Break
11:35 - 12:20	Panel discussion: New support for a changing world <i>Discuss the changing landscape of financial support for exporters and what they mean in practice. Address the shift in global ECA's product offerings and highlight how they have been used so far. Standard Buyer Loan Guarantee Scheme - Export Development Guarantee – General Export Facility.</i> Moderator: Carl Williamson, Head of Trade Finance, UK Export Finance Mark Ling, Head - Trade and Supplier Finance, Santander Clive Bailey, Treasurer, Ford Financial Europe Stuart Westley, Director and General Manager, Robson Handling Technology Rebecca Harding, CEO, Coriolis Technologies
12:20 - 13:05	Panel Discussion: Regional focus on Africa <i>This panel session will discuss the impact of COVID on business across Africa and the opportunities that have emerged for UK businesses as countries continue to emerge from the impact of COVID. It will also discuss the relevance of UKEF solutions to fund such opportunities - the roles that commercial banks and development finance institutions play in providing support for projects eligible for UKEF support. Additionally, the panel will discuss wider market dynamics across Africa and highlight specific sectors that offer long-term opportunities for UK Exporters.</i> Moderator: Emma Wade-Smith, HM Trade Commissioner for Africa, DIT Steve Gray, North Africa International Export Finance Executive, UK Export Finance Clare Francis, UK Regional Head of Client Coverage Europe, Standard Chartered Bank Dr. Mabouba Diagne, Vice President, ECOWAS Bank for Investment and Development
13:05 - 16:30	Networking / 1-2-1 Appointments with: Export Finance Managers, Department for International Trade plus Sponsors
	Session Ends

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10:00 - 10:05	<p>Welcome to UK Trade and Export Finance Forum 2020 Moderator: Fiona Armstrong</p>						
10:05 - 10:30	<p>In conversation with: Moderator: Fiona Armstrong Graham Stuart MP, Minister of State for Trade and Export Promotion Louis Taylor, CEO, UK Export Finance</p>						
10:30 - 11:00	<p>Panel Discussion with Platinum Sponsor - HSBC: How ready are you for the 1st January?</p> <p><i>On the 1st January the UK leaves the EU single market and customs union and with the end of the transition period with or without a trade deal, UK businesses will be faced with new rules and changes to procedures. Our panel of experts will share their views on the potential outcomes and provide some practical advice on issues exporters are likely to face such as customs procedures, tariffs & taxes, and much more.</i></p> <p>Moderator: Ian Tandy, Managing Director, Global Trade and Receivables Finance, HSBC UK Mark Berrisford - Smith, Head of Economics, HSBC UK Lorenzo Rossetti, Director Trade & Customs, KPMG</p>						
11:00 - 11:45	<p>Trading in a COVID world – How to overcome the barriers</p> <p><i>Panel session will address how exporters can build back from the impact of coronavirus by exporting and what opportunities for growth are possible using government-backed export finance.</i></p> <p>Moderator: Gordon Welsh, Director of Business Group, UK Export Finance Marian Sudbury, Director UK Regions, DIT Colin Trainor, CFO, CDE Global Ken Cooper, MD Venture Solutions, British Business Bank Peter Llewelyn-Stamp, Managing Director, Peerless Plastics</p>						
11:45 - 12:00	Break						
12:00 - 13:30	<p>International Focus – Winning business in overseas markets</p> <p>HM Trade Commissioners and UKEF Country Heads to present an overview of their region and outline potential opportunities. Live Q&A to follow</p>						
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13:30 - 13:45	<p>Closing Remarks Louis Taylor, CEO, UK Export Finance</p>						
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