



**We're Cornwall Trade
and Investment.**

Here's how we can help you.



Maybe you're exploring places to establish a new business, or looking to expand your existing one. Or maybe you've already built a business in Cornwall, and you're now ready to start exporting your products or services.

Either way – our team can support you.



We provide the free services that companies need to successfully set up in – or export from – Cornwall’s growing and thriving business community.

If you’re new to Cornwall, we can help you find the ideal location for your business, introduce you to local networks, highlight funding opportunities, and provide advice or signposting to make establishing in Cornwall as straightforward as possible.

We also work extensively with established Cornish businesses that are ready to expand and trade nationally or internationally. We provide support to help you take this next, exciting step on your business journey.



Our services

1

Local advice and visit planning

Our expert team is both well-connected and highly respected. We can provide essential advice on setting up your business in Cornwall, and even develop a bespoke itinerary for any exploratory visits you need to make.

2

Introductions to key contacts

We'll introduce you to key people and organisations – from professional services firms and academic institutions, to public sector organisations, industry peers and potential customers.

5

Finding your new workspace – and home

We can help you search for professional and personal premises – and even schools and colleges – to support your business, workforce and family needs.

6

Recruiting your workforce

We direct you to the organisations that can help you identify the right talent for your business and connect you with excellent local Universities and Colleges.

3

Creating your local support network

Cornwall has an abundance of business mentors and support organisations who provide a free service to businesses. We'll work with you to identify the support your business needs to succeed in the region.

4

Help with funding and finance

We'll provide support to identify relevant funding, investor networks and finance opportunities both locally and nationally.

7

Visas and work permits

If you're coming to Cornwall from overseas, we'll work closely with the UK Department for International Trade (DIT) to ensure you have everything you need to succeed from your new base in the UK.

8

Support for your business' ongoing growth

Even after you've successfully located your business in Cornwall, we'll be here to provide the information and support you need to thrive.

Our services

You can access all these services for free

We're fully funded by Cornwall Council and the European Regional Development Fund. This means we can offer our services at no cost to your business. In return, we ask that you keep us up to date if you create new jobs as you establish and grow in Cornwall.

How we'll work with you

We know that every business is unique. That's why we take a flexible, personal approach to service delivery.

The first step is confirming your eligibility. We'll need you to complete some paperwork that allows us to carry out checks on whether your business qualifies

for our support. Once that's complete, we can get started.

As soon as we begin working with you, you'll be assigned a dedicated Trade & Investment Manager. They'll get to know your business in depth, and develop a bespoke approach to meeting your needs.





“Since we’ve been in Cornwall we’ve had nothing but help & collaboration, be that being introduced to the market or meeting the right people.”

Sean Wilson
Simsage

7

Reasons to locate your business in Cornwall





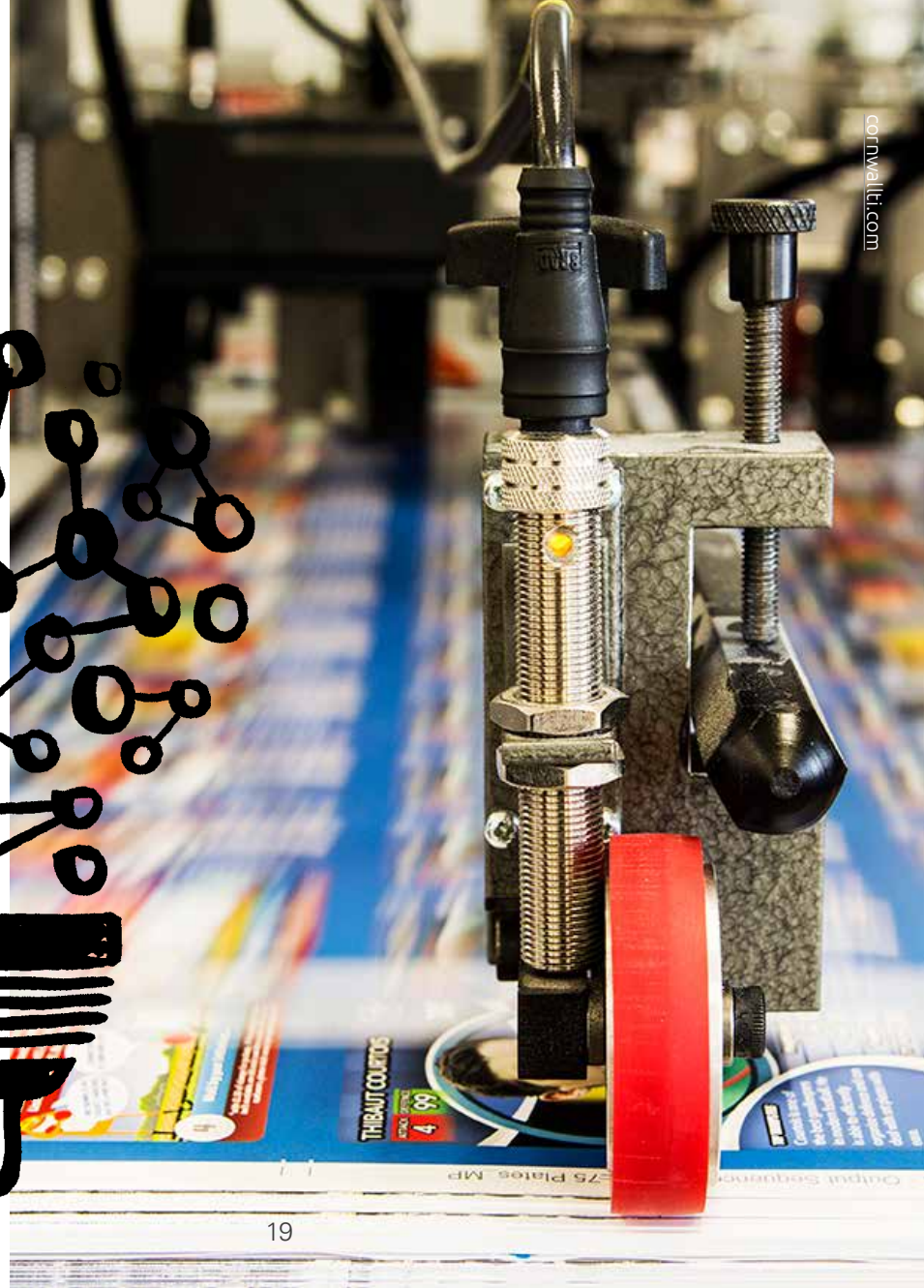
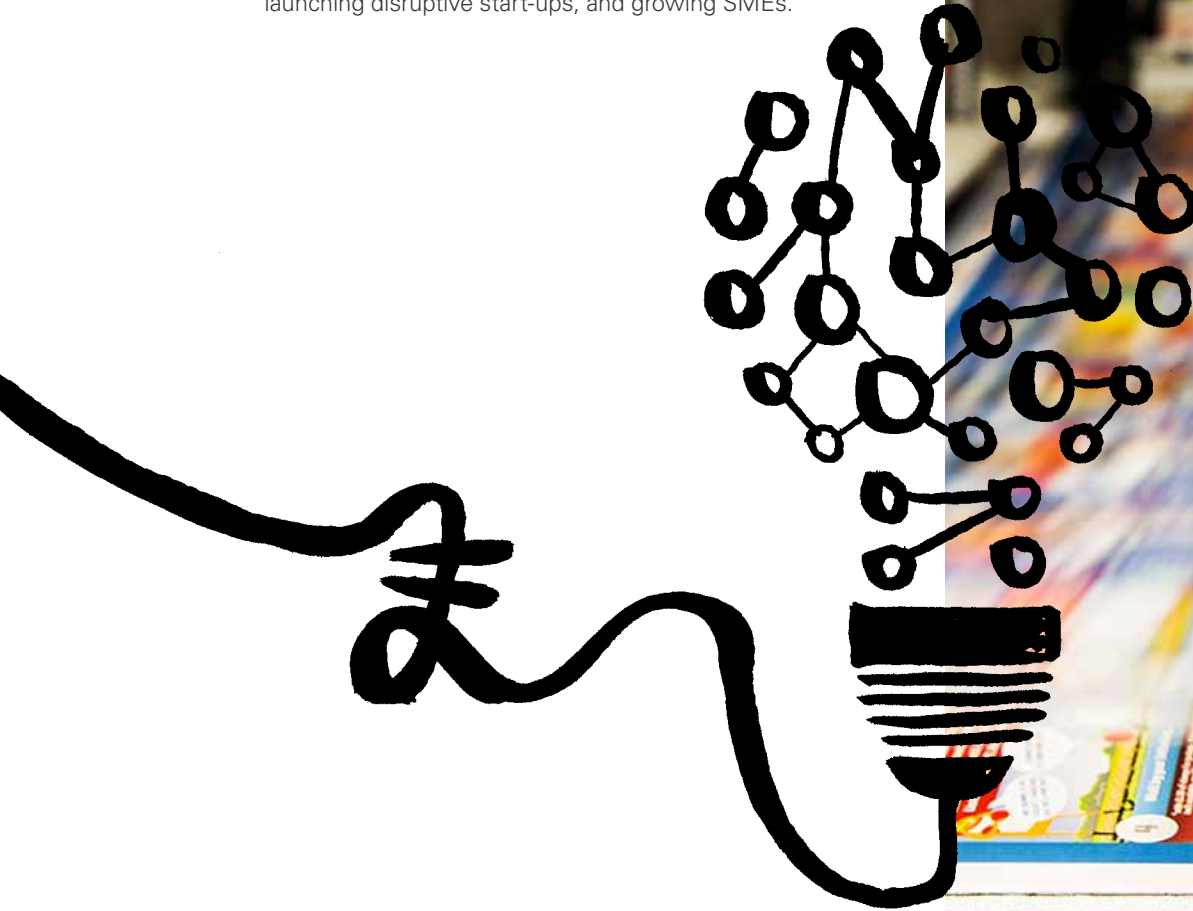
Workspaces

From stunning, serviced office spaces, to fully equipped industrial workshops, and large, advanced manufacturing units, Cornwall provides an abundance of connected, collaborative and inspiring workspaces.



Finance and Funding

The finance and funding opportunities available make Cornwall an outstanding location for raising capital, launching disruptive start-ups, and growing SMEs.





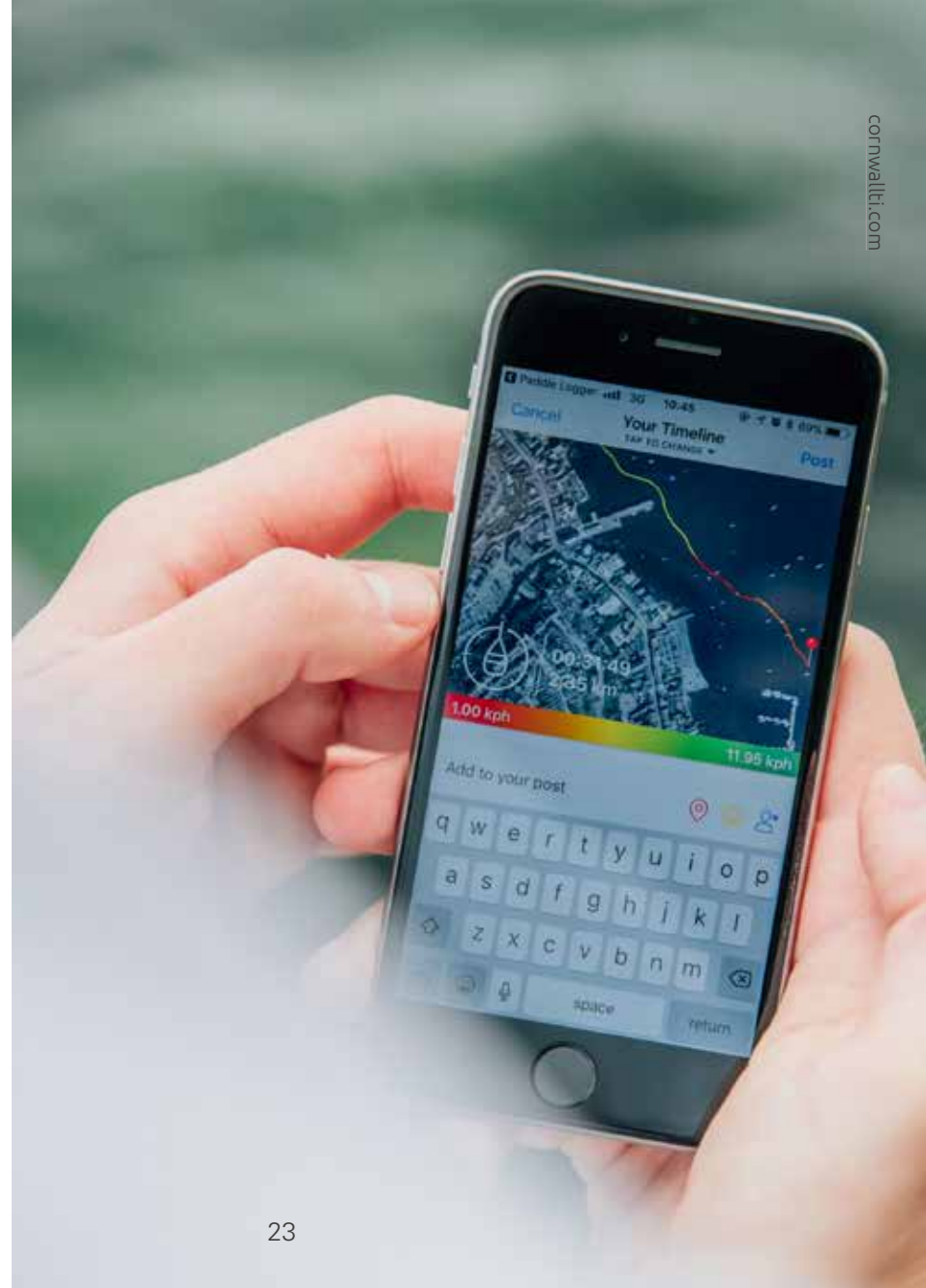
Talent

You'll have access to three of the UK's leading universities – and a consistent, growing stream of graduates with specialisms ranging from mining to medicine, and graphic design to gaming.



Connectivity

Does your business need a world-class internet connection? Cornwall has over 92% superfast broadband coverage, 37% of which is full fibre (compared the UK average of 8%).





Transport Infrastructure

With four flights a day to London, as well as other major UK and European cities, plus a regular train service, it's easy to connect to your customers in the UK and overseas.



Community

Our local business community is uniquely supportive and collaborative. You'll experience the benefit from the moment you arrive – and we can help introduce you to the right people.





Lifestyle

When your team are happy, they're more productive. The Cornish lifestyle combines breathtaking scenery with amazing food and drink, and rejuvenating leisure activities.



Explore some of Cornwall's thriving industries:

Energy and Climate →

Space and Aerospace →

Mining →

Digital and Creative →

Health Technology →

Agritech →

Food and Drink →

Fintech →

Your next step

If you're interested in locating your business in Cornwall, just contact our team.

We'll help you export from Cornwall

Right now, many members of Cornwall's business community have huge export opportunities, both nationally and internationally. If your business has high growth potential, we can help you to exploit those opportunities as efficiently and effectively as possible.

This is a bespoke service. We work closely with selected businesses to understand their ambitions and tailor our support to their needs, inviting them to join us in attending key events.



10/10 – The team are approachable and offer an exemplary professional service that any outward looking SME should collaborate with.

Colin Phillipson
Glas Data

Your next step

Get in touch with our team and find out if your business qualifies for our support.



How we promote Cornwall as a business destination

Cornwall Trade and Investment exists to showcase Cornwall's many benefits as a business destination. We're constantly

working to promote the success of our existing business community, and to attract new businesses into the region.



Meet our team



Nicola Lloyd, Director

Nicola is responsible for ensuring the overall excellence of the services we deliver to our clients, whether they're already based in Cornwall, or they're looking to move into the region.



Kelly Trelease, Head of Brand and Marketing

Kelly oversees our marketing activities – as we work to promote Cornwall as a vibrant and thriving business location.



Chloe Barnsley, Marketing and Events Manager

Chloe manages our programme of events, liaising with clients to provide seamless travel support. She also manages our marketing activity across digital channels.



Anne-Marie Sefton, Administrator

Anne-Marie is your first point of contact for both export and inward investment enquiries. She also provides key administrative support to our team.

Our Trade and Investment Managers

Abi, Peter and Sophie are our Trade and Investment Managers. They provide expert support and advice to businesses looking to export from Cornwall, as well as those exploring Cornwall as a business destination.



Abi Rule



Peter Holland



Sophie Kempthorne



Begin your journey

Whether you're looking to locate your business in one of the world's most vibrant, beautiful and connected regions or you're already here, and growing so fast you've set your sights on new horizons – your next step is simple.

Talk to us.

We hope we'll soon be welcoming you to Cornwall, or helping you to begin trading beyond its borders.

web. cornwallti.com

email. info@cornwallti.com

phone. +44(0)1872 326727



CORNWALL
TRADE AND INVESTMENT



European Union
European Regional
Development Fund



web. cornwallti.com
email. info@cornwallti.com
phone. +44(0)1872 326727

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